# PRIMEWEST MORTGAGE INVESTMENT CORPORATION ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE FOR THE YEAR ENDED DECEMBER 31, 2010

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can obtain a copy of the annual financial statements at your request, and at no cost, by any of the following methods:

By telephone:	(888) 955-1002
By Internet:	Our Website at <u>www.PrimeWest.ca</u>
	SEDAR at <u>www.sedar.com</u>
By mail:	PrimeWest Mortgage Investment Corporation 700 -750 Spadina Crescent East Saskatoon, Saskatchewan S7K 3H3

Shareholders may also contact us using one of these methods to request a copy of the Company's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

# MANAGEMENT DISCUSSION OF FUND PERFORMANCE

#### **Investment Objective and Strategy**

#### Investment objective

The Company's objective is to generate income while preserving, for its beneficial shareholders, capital for re-investment. As a mortgage investment corporation, the Company expects to derive its earnings principally from the receipt of mortgage interest payments, mortgage fees, and of interest or interest like distributions on the cash reserves of the Company.

#### Investment Strategy

The Company will achieve its investment objective by lending on the security of mortgages on real properties in urban western Canada, primarily situated in the province of Saskatchewan. The mortgages transacted by the Company will not generally meet the underwriting criteria of conventional lenders. The Company, however, does not trade in mortgages in the secondary market. The mortgage term is not to exceed two years, but providing the mortgage is in good standing and mutual agreement is reached, the mortgage may be renewed for one or more additional terms. As a result, the Company's investments are expected to earn a higher rate of interest than what is generally obtainable through conventional mortgage lending activities. The Company is required to have at all times approximately 10% of its total assets in cash or near

cash securities in order to meet redemption requests and thereby provide an element of liquidity to the investor.

# Risks

As of the date of this Management Report of Fund Performance, management is not aware of any negative risk factor which has adversely affected the return on investments for 2010. Management must continually identify and evaluate mortgage applications that meet its eligibility criteria. All bad or questionable loans have been accounted for in the financial statement and no trends are known at this time that will likely either affect the capital base of the Company, the ability of the Company to find and fund mortgage loans or decrease the Company's investment income.

The business operations of the Company are subject to the following risks, amongst others, that could affect shareholder's equity and the Company's ability to generate returns: relative illiquid nature of mortgage investments, ability of borrowers to make mortgage payments, inability of the Company to find suitable mortgage investments, changes in land value, ranking of mortgages, no guarantees to investors on returns or lack of losses, and reliance on third parties. These risks are described in greater detail in the Company's prospectus, a copy of which may be obtained through SEDAR at <u>www.sedar.com</u>, or by visiting our website at <u>www.PrimeWest.ca</u>.

## Who Should Invest in this Company?

An investment in PrimeWest Mortgage Investment Corporation may be suitable for medium to long-term investors who:

- 1. are looking for an investment that generates quarterly returns;
- 2. are willing to accept a low to medium level of risk;
- 3. are seeking an RRSP, RESP, and RRIF eligible investment; and
- 4. do not need the ability to redeem all or any portion of their shares more than once per year.

In 2010 the Company increased its capital through private placements and issuances from an offering memorandum dated December 1, 2009.

#### **Results of Operations**

The financial statements of PrimeWest Mortgage Investment Corporation are prepared in accordance with Canadian generally accepted accounting principles (GAAP) and National Instrument 81-106 Investment Funds Continuous Disclosure and all amounts are expressed in Canadian dollars.

# **Operating Results for the Period**

	2010	2009
Total revenue	\$ 3,302,826	\$ 2,260,640
Per weighted average common share	\$ 1.69	\$ 1.87
Net earnings	\$ 1,578,799	\$ 996,791
Per weighted average common share	\$ 0.81	\$ 0.82

The following table presents the results from operations for the year ended December 31:

The revenues of the Company represent mortgage fees and interest from investments, substantially all of which is earned on its investment in mortgages. Increases in revenues were a reflection of two factors: (1) an increased percentage of net assets invested in mortgages and (2) an increase in the weighted average interest rate earned on new mortgages during the year.

Basic net earnings per share is computed by dividing net earnings for the year by the weighted average number of units outstanding during the year.

Diluted net earnings per share are computed similarly to basic net earnings per unit, except that the weighted average number of shares outstanding is increased to include additional shares from the assumed conversion of the convertible debentures and net earnings is adjusted to remove any interest paid to the holders of the convertible debentures, if dilutive. The number of additional shares is calculated by assuming the outstanding convertible debentures were exercised at the earlier of issue date and the beginning of the fiscal period. Because there are no dilutive instruments outstanding, basic and fully diluted earnings per share are the same.

# **Outstanding Share Data and Transactions for the Period**

The Company is authorized to issue an unlimited number of common shares. The following table presents a summary of share data and transactions for the year ended December 31:

Share Capital - Number of Shares		2010	2009
Balance – beginning of year		1,465,932	1,011,550
Issued		778,814	480,687
Redeemed		(17,950)	(26,305)
Balance – end of year		2,226,796	1,465,932
Share Capital – Value		2010	2009
Balance – beginning of year	\$	13,580,440	\$ 9,319,289
Issued		7,425,579	4,510,997
Redeemed		(166,288)	(242,346)
Balance – end of year	\$	20,839,731	\$ 13,580,440

# Credit Line

The margined, demand credit line bears interest at the greater of 4.25% and prime plus 2.0%, has an authorized limit of \$12,500,000 and is secured by a general security agreement and an assignment of debenture mortgages.

Credit Line Balance	2010		2009	
Balance – beginning of year	\$	3,406,258	\$ 4,710,388	
Minimum loan balance – for the year		681,259	1,695,096	
Maximum loan balance – for the year		6,682,299	6,109,253	
Balance – end of year	\$	6,541,731	\$ 3,406,258	
Percentage of net assets – end of year		31%	25%	

The proceeds of the line of credit, together with the Company's capital are used to invest in mortgages.

## **Recent Developments**

Since December 31, 2010 the Company has not adopted any changes that have a material effect on operations.

# **Related Party Transactions**

The Company incurred \$66,600 (2009 - \$48,600) of Directors fees which were paid in full during the year.

These transactions are in the normal course of operations and are measured at the exchange amount, which approximates fair value and is the amount of consideration established and agreed to by the related parties

# FINANCIAL HIGHLIGHTS

The following tables show selected key financial information about the Company and are intended to help the user understand the Company's financial performance over the past two years. The information is derived from the Company's audited annual financial statements.

	2010		2009	
Net asset value, beginning of year	\$	9.29	\$ 9.28	
Increase (decrease) from operation:				
Total revenue		1.69	1.90	
Total expenses		(0.88)	(1.06)	
Total increase (decrease) from operations	\$	0.81	\$ 0.84	
Distributions:				
As dividend	\$	0.80	\$ 0.80	
Total annual distributions		0.80	0.80	
Net asset value at December 31	\$	9.36	\$ 9.29	

# Net Asset Value of the Company per Share:

Net asset value and distributions are based on the actual number of shares outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of shares outstanding over the year. Distributions were paid in cash.

# **Declared Dividends**

<b>Dividends and Dividend Dates Fiscal 2010</b>					
<b>Record Date</b>	Payment Date	<b>Dividends Declared</b>			
November 15, 2010	December 31, 2010	\$0.20			
August 15, 2010	September 30, 2010	\$0.20			
May 15, 2010	June 30,2010	\$0.20			
February 15, 2010	March 31, 2010	\$0.20			

# **Dividends and Dividend Dates Fiscal 2009**

<b>Record Date</b>	<b>Payment Date</b>	<b>Dividends Declared</b>
December 15, 2009	December 31,2009	\$0.20
September 15, 2009	September 30, 2009	\$0.20
June 1, 2009	June 30, 2009	\$0.20
March 15, 2009	March 31, 2009	\$0.20

#### **Rates and Supplemental Data (December 31):**

	2010	2009
Net assets	\$ 20,839,366	\$ 13,610,389
Number of shares outstanding	2,226,796	1,465,932
Management expense ratio	3.61%	3.84%
Portfolio turnover rate	55.6%	53.5%

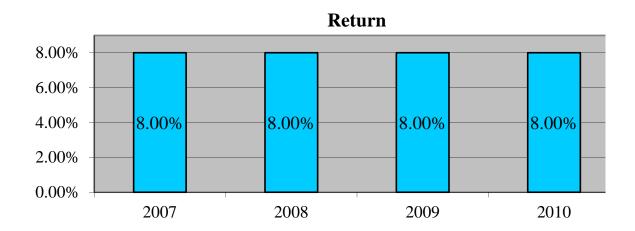
The Company calculates the portfolio turnover ratio by dividing the mortgage payouts by the monthly average mortgage receivable balance.

#### **PAST PERFORMANCE**

The Company became a reporting issuer on December 5, 2007 under an initial public offering prospectus. The prospectus contains information relating to the Company's mortgage portfolio and financial statements. A copy of the Company's prospectus may be obtained through SEDAR at <u>www.sedar.com</u>, or by visiting our website at <u>www.PrimeWest.ca</u>. Although past performance can help you understand the risk of investing in the Company, it is not indicative of future performance.

# Year-by-Year Returns

The Company's share price is fixed at \$10.00 per share. Since the company became a reporting issuer the company has paid a quarterly dividend of \$0.20 per share. The following bar chart shows the investment fund's annual performance for each of the years shown.



## **Annual Compound Returns**

The following table presents the Company's annual compound return for each share:

One year	8.0%
Since inception	8.0%

# **Summary of Investment Portfolio**

The following represents the Company's 25 largest investments as at December 31, 2010

Asset	Market Value	Percentage of Net Assets
Private Mortgages (1)	\$ 27,005,174	129.6%
Cash and cash equivalents	\$ 500	0.00%

(1) These mortgages are uninsured conventional pre-payable mortgages with interest rates ranging from 6.75% to 14.50% and terms of maturity ranging from 1 month to 2 years. A further breakdown of the mortgages can be found in the Statement of Investment Portfolio which forms part of the Company's financial statements.

The actual holdings will change following this date due to on-going portfolio transactions in the Company. A quarterly portfolio update may be obtained by contacting the Corporate Secretary by telephone toll-free at (888) 955-1002 or by mail at PrimeWest Mortgage Investment Corporation, 700 - 750 Spadina Crescent East, Saskatoon, Saskatchewan, S7K 3H3.